

STEPHEN C. O'CONNELL CENTER RATE CARD

ALL RATES ARE SUBJECT TO INCREASE IN THE EVENT OF A MINIMUM WAGE INCREASE

*** VARIATIONS TO THE RATES CAN BE APPROVED BY THE CENTER DIRECTOR ***

Rental Rates Approved by the Advisory Board	04/07/15	11/14/16	11/14/16	11/14/16	11/14/16
Other Rates Approved by Advisory Board	11/12/15	11/14/16	11/14/16	11/14/16	11/14/16
Rate Card Time Period	2016 July - December	2017 January - June	2017 July - December	2018 January - June	2018 July - December
Room Rent-(ticket events are vs. 10%)	University/UAA	University/UAA	University/UAA	University/UAA	University/UAA
Main Arena - First Four Hours	Closed for Renovation	\$2,500.00	\$2,500.00	\$2,600.00	\$2,600.00
PLUS Main Arena - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Dance Studio - First Four Hours	Closed for Renovation	\$500.00	\$500.00	\$550.00	\$550.00
PLUS Dance Studio - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Orange and Blue (MA) -First Four Hours	Closed for Renovation	\$300.00	\$300.00	\$350.00	\$350.00
PLUS O&B/MA-Each Addtl Hour	Closed for Renovation	\$25.00	\$25.00	\$25.00	\$25.00
Natorium-First Four Hours	Closed for Renovation	\$500.00	\$500.00	\$550.00	\$550.00
PLUS Natatorium-Each Addtl Hour	Closed for Renovation	\$75.00	\$75.00	\$75.00	\$75.00
Practice Basketball Court-First 4 Hours	Closed for Renovation	\$600.00	\$600.00	\$600.00	\$600.00
PLUS Practice Court-Each Addtl Hr	Closed for Renovation	\$75.00	\$75.00	\$75.00	\$75.00
Kitchen	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Grand Lobby - Gate 1***	Closed for Renovation	\$1,600.00	\$1,600.00	\$1,650.00	\$1,650.00
PLUS GL - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Sideline Club***	Closed for Renovation	\$1,000.00	\$1,000.00	\$1,050.00	\$1,050.00
PLUS SC - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Courtside Club***	Closed for Renovation	\$400.00	\$400.00	\$450.00	\$450.00
PLUS CC - Each Addtl Hr	Closed for Renovation	\$50.00	\$50.00	\$50.00	\$50.00
Arena&Sideline Club***	Closed for Renovation	\$2,700.00	\$2,700.00	\$2,825.00	\$2,825.00
Green Room	Closed for Renovation	\$50.00	\$50.00	\$60.00	\$60.00
Florida Room	Closed for Renovation	\$200.00	\$200.00	\$250.00	\$250.00
PLUS - FLR Each Addtl Hr	Closed for Renovation	\$25.00	\$25.00	\$25.00	\$25.00
Room Rent-(ticket events are vs. 12%)	Non-UF / Non-Profit	Non-UF / Non-Profit	Non-UF / Non-Profit	Non-UF / Non-Profit	Non-UF / Non-Profit
Main Arena - First Four Hours	Closed for Renovation	\$2,900.00	\$2,900.00	\$3,000.00	\$3,000.00
PLUS Main Arena - Each Addtl Hr	Closed for Renovation	\$200.00	\$200.00	\$200.00	\$200.00
Dance Studio - First Four Hours	Closed for Renovation	\$600.00	\$600.00	\$650.00	\$650.00
PLUS Dance Studio - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Orange and Blue (MA) -First Four Hours	Closed for Renovation	\$400.00	\$400.00	\$450.00	\$450.00
PLUS O&B/MA-Each Addtl Hour	Closed for Renovation	\$25.00	\$25.00	\$25.00	\$25.00
Natorium-First Four Hours	Closed for Renovation	\$600.00	\$600.00	\$650.00	\$650.00
PLUS Natatorium-Each Addtl Hour	Closed for Renovation	\$75.00	\$75.00	\$75.00	\$75.00
Practice Basketball Court-First 4 Hours	Closed for Renovation	\$700.00	\$700.00	\$700.00	\$700.00
PLUS Practice Court-Each Addtl Hr	Closed for Renovation	\$75.00	\$75.00	\$75.00	\$75.00
Kitchen	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Grand Lobby - Gate 1***	Closed for Renovation	\$1,900.00	\$1,900.00	\$1,950.00	\$1,950.00
PLUS GL - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Sideline Club***	Closed for Renovation	\$1,300.00	\$1,300.00	\$1,400.00	\$1,400.00
PLUS SC - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00

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Courtside Club***	Closed for Renovation	\$500.00	\$500.00	\$550.00	\$550.00
PLUS CC - Each Addtl Hr	Closed for Renovation	\$50.00	\$50.00	\$50.00	\$50.00
Arena&Sideline Club***	Closed for Renovation	\$3,150.00	\$3,150.00	\$3,275.00	\$3,275.00
Green Room	Closed for Renovation	\$50.00	\$50.00	\$60.00	\$60.00
Florida Room	Closed for Renovation	\$250.00	\$250.00	\$300.00	\$300.00
PLUS - FLR Each Addtl Hr	Closed for Renovation	\$25.00	\$25.00	\$25.00	\$25.00
Room Rent-(ticket events are vs. 12%)	Commercial	Commercial	Commercial	Commercial	Commercial
Main Arena - First Four Hours	Closed for Renovation	\$3,500.00	\$3,500.00	\$3,750.00	\$3,750.00
PLUS Main Arena - Each Addtl Hr	Closed for Renovation	\$250.00	\$250.00	\$250.00	\$250.00
Dance Studio - First Four Hours	Closed for Renovation	\$700.00	\$700.00	\$750.00	\$750.00
PLUS Dance Studio - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Orange and Blue (MA) -First Four Hours	Closed for Renovation	\$500.00	\$500.00	\$550.00	\$550.00
PLUS O&B/MA-Each Addtl Hour	Closed for Renovation	\$50.00	\$50.00	\$50.00	\$50.00
Natorium-First Four Hours	Closed for Renovation	\$700.00	\$700.00	\$750.00	\$750.00
PLUS Natatorium-Each Addtl Hour	Closed for Renovation	\$75.00	\$75.00	\$75.00	\$75.00
Practice Basketball Court-First 4 Hours	Closed for Renovation	\$800.00	\$800.00	\$800.00	\$800.00
PLUS Practice Court-Each Addtl Hr	Closed for Renovation	\$75.00	\$75.00	\$75.00	\$75.00
Kitchen	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Grand Lobby - Gate 1***	Closed for Renovation	\$2,500.00	\$2,500.00	\$2,600.00	\$2,600.00
PLUS GL - Each Addtl Hr	Closed for Renovation	\$250.00	\$250.00	\$250.00	\$250.00
Sideline Club***	Closed for Renovation	\$1,700.00	\$1,700.00	\$1,800.00	\$1,800.00
PLUS SC - Each Addtl Hr	Closed for Renovation	\$100.00	\$100.00	\$100.00	\$100.00
Courtside Club***	Closed for Renovation	\$600.00	\$600.00	\$650.00	\$650.00
PLUS CC - Each Addtl Hr	Closed for Renovation	\$75.00	\$75.00	\$75.00	\$75.00
Arena&Sideline Club***	Closed for Renovation	\$3,800.00	\$3,800.00	\$4,075.00	\$4,075.00
Green Room	Closed for Renovation	\$50.00	\$50.00	\$60.00	\$60.00
Florida Room	Closed for Renovation	\$300.00	\$300.00	\$350.00	\$350.00
PLUS - FLR Each Addtl Hr	Closed for Renovation	\$50.00	\$50.00	\$50.00	\$50.00

***** Rooms Require Director Approval Prior to booking and are governed by special booking restrictions**

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Rate Card Time Period	2016 July - December	2017 January - June	2017 July - December	2018 January - June	2018 July - December
Staffing Rates	Staff	Staff	Staff	Staff	Staff
Changeover (set/clean/maintenance)	\$13.00	\$13.15	\$13.15		
Changeover Supervisor (Set/clean/maint)	\$13.70	\$13.85	\$13.85		
Tidy Crew	\$13.70	\$13.85	\$13.85		
Guest Relations Coordinator (formerly: E	\$13.95	\$14.10	\$14.10		
Building Coordinator	\$13.95	\$14.10	\$14.10		
Receptionist	\$13.95	\$14.10	\$14.10		
Event Staff (formerly: Security/Parking A	\$13.25	\$13.40	\$13.40		
Event Staff Supervisor (formerly: Securit	\$13.95	\$14.10	\$14.10		
Technical Crew	\$14.25	\$14.40	\$14.40		
Technical Supervisor	\$14.95	\$15.10	\$15.10		
Crew Chief (Technical PL)	\$16.25	\$16.40	\$16.40		
Ticket Sellers (Outside normal box office	\$13.95	\$14.10	\$14.10		
Maintenance Specialist	\$24.50	\$30.00	\$30.00		
Maintenance Specialist Overtime	\$36.75	\$45.00	\$45.00		
Riggers	\$325.00	\$400.00	\$400.00		
Rigger Overtime/Show Call	\$40.00	\$45.00	\$45.00		
Rigger - Rigger Lead Differential	\$50.00	\$50.00	\$50.00		
Runners	\$200.00	\$250.00	\$250.00		
Electrician (includes 8 hours)	\$300.00	\$300.00	\$300.00		
Electrician additional hours	\$14.95	\$15.10	\$15.10		
Arena Set	\$875.00	n/a	n/a		
Arena Clean-Up	\$975.00	n/a	n/a		
Facility Conversion and Clean-up		\$2,000.00	\$2,000.00		
Wood Floor Crew (up and down)**	\$1200 (\$600 each way)	\$1200 (\$600 each way)	\$1200 (\$600 each way)		
Gymnastics Equipment Crew	\$950 flat round trip	\$950 flat round trip	\$950 flat round trip		
Floor Crew Hourly Maintenance/Stand-by	\$16.20	\$16.40	\$16.40		
Outside Staffing Rates	Outside Staffing	Outside Staffing	Outside Staffing	Outside Staffing	Outside Staffing
Parking Patrollers	\$47.00	\$49 (Pending)	\$49.00		
University Police - OIC	\$87.00	\$89 (Pending)	\$89.00		
University Police - Officer	\$74.00	\$76 (Pending)	\$76.00		
Paramedic Unit (with Truck)	\$210.00	\$210.00	\$210.00		
Paramedic Hourly Per Person	\$65.00	\$65.00	\$65.00		
Lifeguards	\$17.00	\$17.00	\$17.00		
PPD - Additional Custodial Staff					
Current Custodial Rate	\$32.50	\$34.00	\$34.00		

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Technical Equipment	Technical Equipment	Technical Equipment	Technical Equipment	Technical Equipment	Technical Equipment
SOUND					
Arena PA System + Set Up	\$225 flat (UAA \$100)	\$350 flat (UAA contract?)	\$350.00		
Arena PA w/Small PA for Press Room	\$285 flat (UAA \$175)	\$425 flat (UAA contract?)	\$425.00		
Pool PA System	\$175.00	\$175.00	\$175.00		
Full Concert Sound System	\$1,500.00	\$1,500.00	\$1,500.00		
Half Concert Sound System	\$750.00	\$750.00	\$750.00		
Quarter Concert Sound System	\$375.00	\$375.00	\$375.00		
Medium PA System	\$200.00	\$200.00	\$200.00		
Small PA	\$150.00	\$150.00	\$150.00		
Monitor System	\$500/day	\$500/day	\$500/day		
DVD/VCR/CD	\$30/day	\$30/day	\$30/day		
Speakers (additional)	\$25/day	\$25/day	\$25/day		
Microphones (additional)	\$5 each	\$5 each	\$5 each		
Wireless Microphone	\$75.00	\$75.00	\$75.00		
Press Distribution - Audio amplifier	\$50 flat	\$50 flat	\$50 flat		
STAGING					
Choral Risers	\$30/plank	\$30/plank	\$30/plank		
Staging Risers	\$30/plank	\$30/plank	\$30/plank		
Outside Staging		\$45/plank	\$45/plank		
Event Stage Set & Strike	\$775.00	\$775.00	\$775.00		
Stage	\$700.00	\$700.00	\$700.00		
Staging Barricade	\$200.00	\$200.00	\$200.00		
LIGHTING					
Clear Com Headsets	\$35/set/day	\$35/set/day	\$35/set/day		
Spotlights	\$350 each	\$350 each	\$350 each		
POWER					
110v Power Outlet	\$12.50	\$15.00	\$15.00		
220v Power Outlet	\$20.00	\$25.00	\$25.00		
Power Distribution System	\$500/event	\$500/event	\$500/event		
TV Production/Power	\$350/event	\$500/vehicle	\$500/vehicle		
Cable Ramps	\$15 each	\$15 each	\$15 each		
Generator	\$50/day	\$50/day	\$50/day		
PRESENTATION EQUIPMENT					
Projector Screen (9'x12') only	\$50/day	\$50/day	\$50/day		
Projector Screen (6x8)	\$25/day	\$25/day	\$25/day		
Small Meeting Projector	\$50.00	\$50.00	\$50.00		
Large Projector	\$150.00	\$150.00	\$150.00		

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Rate Card Time Period		2016 July - December	2017 January - June	2017 July - December	2018 January - June	2018 July - December
Laptop		\$50/day	\$50/day	\$50/day		
Television Rentals		\$100/day	\$100/day	\$100/day		
Podium - inside		\$50.00	\$50.00	\$50.00		
Podium - outside		\$70.00 (delivery not incld)	\$70.00 (delivery not incld)	\$70.00 (delivery not incld)		
Table Top Podium		\$20 flat	\$20 flat	\$20 flat		
OTHER						
Genie Super Lift		\$75/lift/day	\$75/lift/day	\$75/lift/day		
Other Equipment		Other Equipment	Other Equipment	Other Equipment	Other Equipment	Other Equipment
Bicycle Barricades		\$15 each	\$15 each	\$15 each		
Telephones/Data Hard Line		\$125 each	\$125 each	\$125 each		
Wireless Access		\$70 / event each	\$125 / event each	\$125 / event each		
Palms		\$160.00 for up to 30	\$160.00 for up to 30	\$160.00 for up to 30		
Tarp (Restricted Use)		\$100 each set	\$100 each set	\$100 each set		
Towels		\$4.00 each	\$4.00 each	\$4.00 each		
Table Cloths (plastic)		\$3.25 each	\$3.25 each	\$3.25 each		
Table Skirts (plastic)		\$11 each	\$11 each	\$11 each		
Tables		\$7.00 each	\$8.00 each	\$8.00 each		
Chairs		\$1.00 each	\$1.00 each	\$1.00 each		
Bleacher Drapes		\$200 / side	\$200 / side	\$200 / side		
Exhibit Booth Curtains		\$25 / booth	\$25 / booth	\$25 / booth		
Exhibit Booth Curtains- outside SCOC		\$30 / Booth	\$30 / Booth	\$30 / Booth		
Pipe & Drapes		\$14 / Section	\$14 / Section	\$14 / Section		
Pipe & Drape - outside SCOC		\$17 / Section	\$17 / Section	\$17 / Section		
ADA Lifts		\$250.00	\$250.00	\$250.00		
Copies - Color		\$0.75/copy	\$0.75/copy	\$0.75/copy		
Copies - B&W		\$0.10/copy	\$0.10/copy	\$0.10/copy		
Passthroughs (subject to change & over)		Passthroughs	Passthroughs	Passthroughs	Passthroughs	Passthroughs
Parking Restriction Lift Fee		\$113/day	\$113/day	\$113/day		
CART Services		Based on actual rates	Based on actual rates	Based on actual rates		
Pool Timing System		\$452.00	\$452.00	\$452.00		
Pool Timing System Operator		Based on actual rates	Based on actual rates	Based on actual rates		
Teleprompting Equipment		Based actual rates	Based actual rates	Based actual rates		
Video Board Rental - University		\$220 first 4 hours	Pending UAA Contract	Pending UAA Contract		
Video Board Addtl Hr. - University		\$22.00	Pending UAA Contract	Pending UAA Contract		
Video Board Rental - Non-Univ, Non-Profit		\$275 first 4 hours	Pending UAA Contract	Pending UAA Contract		
Video Board Addtl Hr. - Non-Univ/Profit		\$27.50	Pending UAA Contract	Pending UAA Contract		
Video Board Rental - Commercial		\$440 first 4 hours	Pending UAA Contract	Pending UAA Contract		

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Video Board Addtl Hr. - Commercial	\$55.00	Pending UAA Contract	Pending UAA Contract		
Video Board Production Center Hung Board	based on quote	Pending UAA Contract	Pending UAA Contract		
Vehicles	Vehicles	Vehicles	Vehicles	Vehicles	Vehicles
Forklifts (plus driver hours)	\$250.00	\$250.00	\$250.00		
Trucks (plus driver hours)	\$40 /hour	\$40 /hour	\$40 /hour		
Commission Rates	Commission Rates	Commission Rates	Commission Rates	Commission Rates	Commission Rates
Novelty Sales - Major Events	25% of sales (net of tax)	25% of sales (net of tax)	25% of sales (net of tax)		
Novelty Sales - Swim Meets	\$425 per day	\$425 per day	\$425 per day		
Novelty Sales - Booth Rate	\$100 per day	\$100 per day	\$100 per day		
Box Office - University	\$1000.00 flat	\$1000.00 flat	\$1000.00 flat		
Box Office - Non-University	\$1000 vs 3% of Adj Gross	\$1000 vs 3% of Adj Gross	\$1000 vs 3% of Adj Gross		
Box Office - Comp Printing	\$0.25 per ticket for over comps over 10% of house	\$0.25 per ticket for over comps over 10% of house	\$0.25 per ticket for over comps over 10% of house		
Credit Card Fee (for Ticket Sales)	2.28%	2.28%	2.28%		
Administrative Rates	Administrative Rates	Administrative Rates	Administrative Rates	Administrative Rates	Administrative Rates
Administrative Supervision (Outside Events)	\$25.00 / hr.	\$35.00 / hr.	\$35.00 / hr.		
Outside Events Overhead Charge	3% of Total Bill	3% of Total Bill	3% of Total Bill		
CAD Services	\$30.00 for 1st 2 Drafts	\$30.00 for 1st 2 Drafts	\$30.00 for 1st 2 Drafts		
<i>Additional Drafts</i>	\$10.00 each addtl	\$10.00 each addtl	\$10.00 each addtl		
Passthrough Surcharge	18% of total bill	18% of total bill	18% of total bill		