

STEPHEN C. O'CONNELL CENTER

RATE CARD

ALL RATES ARE SUBJECT TO INCREASE IN THE EVENT OF A MINIMUM WAGE INCREASE
 *** VARIATIONS TO THE RATES CAN BE APPROVED BY THE CENTER DIRECTOR ***

Rental Rates Approved by the Advisory Board	11/14/16	11/14/16	11/14/16	11/14/16
Other Rates Approved by Advisory Board	11/14/16	11/14/16	11/07/17	11/07/17
Rate Card Time Period	2017 January - June	2017 July - December	2018 January - June	2018 July - December
Room Rent-(ticket events are vs. 10%)	University/UAA	University/UAA	University/UAA	University/UAA
Main Arena - First Four Hours	\$2,500.00	\$2,500.00	\$2,600.00	\$2,600.00
PLUS Main Arena - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Dance Studio - First Four Hours	\$500.00	\$500.00	\$550.00	\$550.00
PLUS Dance Studio - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Orange and Blue (MA) -First Four Hours	\$300.00	\$300.00	\$350.00	\$350.00
PLUS O&B/MA-Each Addtl Hour	\$25.00	\$25.00	\$25.00	\$25.00
Natatorium-First Four Hours	\$500.00	\$500.00	\$550.00	\$550.00
PLUS Natatorium-Each Addtl Hour	\$75.00	\$75.00	\$75.00	\$75.00
Practice Basketball Court-First 4 Hours	\$600.00	\$600.00	\$600.00	\$600.00
Camps-Gymnastics Studio-UAA	\$500.00	\$500.00	\$550.00	\$550.00
Kitchen Cleaning	\$100.00	\$100.00	\$100.00	\$100.00
Grand Lobby - Gate 1***	\$1,600.00	\$1,600.00	\$1,650.00	\$1,650.00
PLUS GL - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Center Court Club***	\$1,000.00	\$1,000.00	\$1,050.00	\$1,050.00
PLUS CCC - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Arena&Center Court Club***	\$2,700.00	\$2,700.00	\$2,825.00	\$2,825.00
PLUS A&CCC - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Gate 1 Plaza	See Director	See Director	See Director	See Director
Green Room	\$50.00	\$50.00	\$60.00	\$60.00
Florida Room	\$200.00	\$200.00	\$250.00	\$250.00
PLUS - FLR Each Addtl Hr	\$25.00	\$25.00	\$25.00	\$25.00
Room Rent-(ticket events are vs. 12%)	Non-UF / Non-Profit	Non-UF / Non-Profit	Non-UF / Non-Profit	Non-UF / Non-Profit
Main Arena - First Four Hours	\$2,900.00	\$2,900.00	\$3,000.00	\$3,000.00
PLUS Main Arena - Each Addtl Hr	\$200.00	\$200.00	\$200.00	\$200.00
Dance Studio - First Four Hours	\$600.00	\$600.00	\$650.00	\$650.00
PLUS Dance Studio - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Orange and Blue (MA) -First Four Hours	\$400.00	\$400.00	\$450.00	\$450.00
PLUS O&B/MA-Each Addtl Hour	\$25.00	\$25.00	\$25.00	\$25.00
Natatorium-First Four Hours	\$600.00	\$600.00	\$650.00	\$650.00
PLUS Natatorium-Each Addtl Hour	\$75.00	\$75.00	\$75.00	\$75.00
Practice Basketball Court-First 4 Hours	\$700.00	\$700.00	\$700.00	\$700.00
PLUS Practice Court-Each Addtl Hr	\$75.00	\$75.00	\$75.00	\$75.00
Kitchen Cleaning	\$100.00	\$100.00	\$100.00	\$100.00
Grand Lobby - Gate 1***	\$1,900.00	\$1,900.00	\$1,950.00	\$1,950.00
PLUS GL - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Center Court Club***	\$1,300.00	\$1,300.00	\$1,400.00	\$1,400.00
PLUS SC - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00

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Rate Card Time Period	2017 January - June	2017 July - December	2018 January - June	2018 July - December
Arena&Center Court Club***	\$3,150.00	\$3,150.00	\$3,275.00	\$3,275.00
PLUS A&CCC - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Gate 1 Plaza	See Director	See Director	See Director	See Director
Green Room	\$50.00	\$50.00	\$60.00	\$60.00
Florida Room	\$250.00	\$250.00	\$300.00	\$300.00
PLUS - FLR Each Addtl Hr	\$25.00	\$25.00	\$25.00	\$25.00
Room Rent-(ticket events are vs. 12%)	Commercial	Commercial	Commercial	Commercial
Main Arena - First Four Hours	\$3,500.00	\$3,500.00	\$3,750.00	\$3,750.00
PLUS Main Arena - Each Addtl Hr	\$250.00	\$250.00	\$250.00	\$250.00
Dance Studio - First Four Hours	\$700.00	\$700.00	\$750.00	\$750.00
PLUS Dance Studio - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Orange and Blue (MA) -First Four Hours	\$500.00	\$500.00	\$550.00	\$550.00
PLUS O&B/MA-Each Addtl Hour	\$50.00	\$50.00	\$50.00	\$50.00
Natatorium-First Four Hours	\$700.00	\$700.00	\$750.00	\$750.00
PLUS Natatorium-Each Addtl Hour	\$75.00	\$75.00	\$75.00	\$75.00
Practice Basketball Court-First 4 Hours	\$800.00	\$800.00	\$800.00	\$800.00
PLUS Practice Court-Each Addtl Hr	\$75.00	\$75.00	\$75.00	\$75.00
Kitchen Cleaning	\$100.00	\$100.00	\$100.00	\$100.00
Grand Lobby - Gate 1***	\$2,500.00	\$2,500.00	\$2,600.00	\$2,600.00
PLUS GL - Each Addtl Hr	\$250.00	\$250.00	\$250.00	\$250.00
Center Court Club***	\$1,700.00	\$1,700.00	\$1,800.00	\$1,800.00
PLUS SC - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Arena&Center Court Club***	\$3,800.00	\$3,800.00	\$4,075.00	\$4,075.00
PLUS A&CCC - Each Addtl Hr	\$100.00	\$100.00	\$100.00	\$100.00
Gate 1 Plaza	See Director	See Director	See Director	See Director
Green Room	\$50.00	\$50.00	\$60.00	\$60.00
Florida Room	\$300.00	\$300.00	\$350.00	\$350.00
PLUS - FLR Each Addtl Hr	\$50.00	\$50.00	\$50.00	\$50.00
*** Rooms Require Director Approval Prior to booking and are governed by special booking restrictions				

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Other Rates Approved by Advisory Board	11/14/16	11/14/16	11/07/17	11/07/17
Rate Card Time Period	2017 January - June	2017 July - December	2018 January - June	2018 July - December
Staffing Rates	Staff	Staff	Staff	Staff
Changeover (set/clean/maintenance)	\$13.15	\$13.15	\$13.35	\$13.35
Changeover Supervisor (Set/clean/maint)	\$13.85	\$13.85	\$14.05	\$14.05
Tidy Crew	\$13.85	\$13.85	\$14.05	\$14.05
Guest Relations Coordinator (formerly: E	\$14.10	\$14.10	\$14.30	\$14.30
Building Coordinator	\$14.10	\$14.10	\$14.30	\$14.30
Receptionist	\$14.10	\$14.10	\$14.30	\$14.30
Event Staff (formerly: Security/Parking A	\$13.40	\$13.40	\$13.60	\$13.60
Event Staff Supervisor (formerly: Securit	\$14.10	\$14.10	\$14.30	\$14.30
Technical Crew	\$14.40	\$14.40	\$14.60	\$14.60
Technical Supervisor	\$15.10	\$15.10	\$15.30	\$15.30
Crew Chief (Technical PL/Pool Timing)	\$16.40	\$16.40	\$16.60	\$16.60
Ticket Sellers (Outside normal box office	\$14.10	\$14.10	\$14.30	\$14.30
Maintenance Specialist	\$30.00	\$30.00	\$35.00	\$35.00
Maintenance Specialist Overtime	\$45.00	\$45.00	\$52.50	\$52.50
Riggers	\$400.00	\$400.00	\$400.00	\$400.00
Rigger Overtime/Show Call	\$45.00	\$45.00	\$45.00	\$45.00
Rigger - Rigger Lead Differential	\$50.00	\$50.00	\$50.00	\$50.00
Runners	\$250.00	\$250.00	\$250.00	\$250.00
Electrician (includes 8 hours)	\$300.00	\$300.00	\$300.00	\$300.00
Electrician additional hours	\$15.10	\$15.10	\$15.30	\$15.30
Facility Conversion and Clean-up	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Wood Floor Crew (up and down)**	\$1200 (\$600 each way)	\$1200 (\$600 each way)	\$1200 (\$600 each way)	\$1200 (\$600 each way)
Gymnastics Equipment Crew	\$950 flat round trip	\$950 flat round trip	\$950 flat round trip	\$950 flat round trip
Floor Crew Hourly Maintenance/Stand-by	\$16.40	\$16.40	\$16.60	\$16.60
Outside Staffing Rates	Outside Staffing	Outside Staffing	Outside Staffing	Outside Staffing
Parking Patrollers	\$48.50	\$48.50	\$50.20	\$50.20
University Police - OIC	\$88.50	\$88.50	\$91.60	\$91.60
University Police - Officer	\$74.00	\$74.00	\$76.50	\$76.50
Paramedic Unit (with Truck)	\$210.00	\$210.00	\$210.00	\$210.00
Paramedic Hourly Per Person	\$65.00	\$65.00	\$65.00	\$65.00
Lifeguards	\$17.00	\$17.00	\$17.00	\$17.00
PPD - Additional Custodial Staff				
Current Custodial Rate	\$34.00	\$34.00	\$34.00	\$34.00
Technical Equipment	Technical Equipment	Technical Equipment	Technical Equipment	Technical Equipment
SOUND				

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Rate Card Time Period		2017 January - June	2017 July - December	2018 January - June	2018 July - December
	Arena PA System + Set Up	\$350 flat (UAA contract?)	\$350.00	\$350.00	???
	Arena PA w/Small PA for Press Room	\$425 flat (UAA contract?)	\$425.00	\$425.00	???
	Pool PA System	\$175.00	\$175.00	\$175.00	\$175.00
	Concourse/Club PA (built-in)			\$100 per day	\$100 per day
	Small Concert Sound System	\$750.00	\$750.00	\$750.00	\$750.00
	Large PA System	\$375.00	\$375.00	\$375.00	\$375.00
	Medium PA System	\$200.00	\$200.00	\$200.00	\$200.00
	Small PA	\$150.00	\$150.00	\$150.00	\$150.00
	Monitor System	\$500/day	\$500/day	\$500/day	\$500/day
	DVD/CD	\$30/day	\$30/day	\$30/day	\$30/day
	Speakers (additional)	\$25/day	\$25/day	\$25/day	\$25/day
	Microphones (additional)	\$5 each	\$5 each	\$5 each	\$5 each
	Wireless Microphone	\$75.00	\$75.00	\$75.00	\$75.00
	Press Distribution - Audio amplifier	\$50 flat	\$50 flat	\$50 flat	\$50 flat
STAGING					
	Choral Risers	\$30/plank	\$30/plank	\$30/plank	\$30/plank
	Staging Risers	\$30/plank	\$30/plank	\$30/plank	\$30/plank
	Outside Staging	\$45/plank	\$45/plank	\$45/plank	???
	Event Stage Set & Strike	\$775.00	\$775.00	\$775.00	\$775.00
	Stage	\$700.00	\$700.00	\$700.00	\$700.00
	Staging Barricade	\$200.00	\$200.00	\$200.00	\$200.00
LIGHTING					
	Clear Com Headsets	\$35/set/day	\$35/set/day	\$35/set/day	\$35/set/day
	Spotlights	\$350 each	\$350 each	\$350 each	\$350 each
POWER					
	110v Power Outlet	\$15.00	\$15.00	\$15.00	\$15.00
	220v Power Outlet	\$25.00	\$25.00	\$25.00	\$25.00
	Power Distribution System	\$500/event	\$500/event	\$500/event	\$500/event
	TV Production/Power	\$500/vehicle	\$500/vehicle	\$500/vehicle	\$500/vehicle
	Bandshell Small Power (<75amps)			\$100/Event	\$100/Event
	Cable Ramps	\$15 each	\$15 each	\$15 each	\$15 each
	Generator	\$50/day	\$50/day	\$50/day	\$50/day
PRESENTATION EQUIPMENT					
	Projector Screen (9'x12') only	\$50/day	\$50/day	\$50/day	\$50/day
	Projector Screen (6x8)	\$25/day	\$25/day	\$25/day	\$25/day
	Small Meeting Projector	\$50.00	\$50.00	\$50.00	\$50.00
	Large Projector	\$150.00	\$150.00	\$150.00	\$150.00

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Rate Card Time Period		2017 January - June	2017 July - December	2018 January - June	2018 July - December
Laptop		\$50/day	\$50/day	\$50/day	\$50/day
TVs in Club and Lobbies				\$100/day/Feed	\$100/day/Feed
Television Rentals		\$100/day	\$100/day	\$100/day	\$100/day
Podium - inside		\$50.00	\$50.00	\$50.00	\$50.00
Podium - outside		\$70.00 (delivery not incld)	\$70.00 (delivery not incld)	\$70.00 (delivery not incld)	\$70.00 (delivery not incld)
Table Top Podium		\$20 flat	\$20 flat	\$20 flat	\$20 flat
OTHER					
Genie Super Lift		\$75/lift/day	\$75/lift/day	\$75/lift/day	\$75/lift/day
Other Equipment		Other Equipment	Other Equipment	Other Equipment	Other Equipment
Bicycle Barricades		\$15 each	\$15 each	\$15 each	\$15 each
Telephones/Data Hard Line		\$125 each	\$125 each	\$125 each	\$125 each
Wireless Access		\$125 / event each	\$125 / event each	\$125 / event each	\$125 / event each
Palms		\$160.00 for up to 30	\$160.00 for up to 30	\$160.00 for up to 30	\$160.00 for up to 30
Tarp (Restricted Use)		\$100 each set	\$100 each set	\$100 each set	\$100 each set
Towels		\$4.00 each	\$4.00 each	\$4.00 each	\$4.00 each
Table Cloths (plastic)		\$3.25 each	\$3.25 each	\$3.25 each	\$3.25 each
Table Skirts (plastic)		\$11 each	\$11 each	\$11 each	\$11 each
Tables		\$8.00 each	\$8.00 each	\$8.00 each	\$8.00 each
Chairs		\$1.00 each	\$1.00 each	\$1.00 each	\$1.00 each
Bleacher Drapes		\$200 / side	\$200 / side	\$200 / side	\$200 / side
Exhibit Booth Curtains		\$25 / booth	\$25 / booth	\$25 / booth	\$25 / booth
Exhibit Booth Curtains- outside SCOC		\$30 / Booth	\$30 / Booth	\$30 / Booth	\$30 / Booth
Pipe & Drapes		\$14 / Section	\$14 / Section	\$14 / Section	\$14 / Section
Pipe & Drape - outside SCOC		\$17 / Section	\$17 / Section	\$17 / Section	\$17 / Section
ADA Lifts		\$250.00	\$250.00	\$250.00	\$250.00
Copies - Color		\$0.75/copy	\$0.75/copy	\$0.75/copy	\$0.75/copy
Copies - B&W		\$0.10/copy	\$0.10/copy	\$0.10/copy	\$0.10/copy
Passthroughs (subject to change & over)		Passthroughs	Passthroughs	Passthroughs	Passthroughs
Parking Restriction Lift Fee		\$113/day	\$113/day	\$113/day/Lot	\$113/day/Lot
Pool Timing System		\$452.00	\$169.50	\$169.50	\$169.50
Pool Timing System Operator		Based on actual rates	Based on actual rates	Based on actual rates	Based on actual rates
Video Board - 2 Diag. Corner Boards			\$565.00	\$565.00	\$565.00
Video Board - 4 Corner Boards			\$850.00	\$850.00	\$850.00
Video Board - Center Hung ONLY			\$850.00	\$850.00	\$850.00
Video Board - ALL Arena Boards			\$1,130.00	\$1,130.00	\$1,130.00
Video Board - Natatorium			\$282.50	\$282.50	\$282.50
Video Board Production		based on quote	based on quote	???	???
Vehicles		Vehicles	Vehicles	Vehicles	Vehicles

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Rate Card Time Period	2017 January - June	2017 July - December	2018 January - June	2018 July - December
Forklifts (plus driver hours)	\$250.00	\$250.00	\$250.00	\$250.00
Trucks (plus driver hours)	\$40 /hour	\$40 /hour	\$40 /hour	\$40 /hour
Commission Rates	Commission Rates	Commission Rates	Commission Rates	Commission Rates
Novelty Sales - Major Events	25% of sales (net of tax)	25% of sales (net of tax)	25% of sales (net of tax)	25% of sales (net of tax)
Novelty Sales - Swim Meets	\$425 per day	\$425 per day	\$425 per day	\$425 per day
Novelty Sales - Booth Rate	\$100 per day	\$100 per day	\$100 per day	\$100 per day
Box Office - University	\$1000.00 flat	\$1000.00 flat	\$1000.00 flat	\$1000.00 flat
Box Office - Non-University	\$1000 vs 3% of Adj Gross	\$1000 vs 3% of Adj Gross	\$1000 vs 3% of Adj Gross	\$1000 vs 3% of Adj Gross
Box Office - Comp Printing	\$0.25 per ticket for over comps over 10% of house	\$0.25 per ticket for over comps over 10% of house	\$0.25 per ticket for over comps over 10% of house	\$0.25 per ticket for over comps over 10% of house
Credit Card Fee (for Ticket Sales)	2.28%	2.28%	2.28%	2.28%
Administrative Rates	Administrative Rates	Administrative Rates	Administrative Rates	Administrative Rates
Administrative Supervision (Outside Events)	\$35.00 / hr.	\$35.00 / hr.	\$40/hr	\$40/hr
Video Production (Static Content Only)			\$40/hr	\$40/hr
Outside Events Overhead Charge	3% of Total Bill	3% of Total Bill	3% of Total Bill	3% of Total Bill
CAD Services	\$30.00 for 1st 2 Drafts	\$30.00 for 1st 2 Drafts	\$30.00 for 1st 2 Drafts	\$30.00 for 1st 2 Drafts
Additional Drafts	\$10.00 each addtl	\$10.00 each addtl	\$10.00 each addtl	\$10.00 each addtl
Passthrough Surcharge	18% of total bill	18% of total bill	18% of total bill	18% of total bill
Items marked in Blue will be discussed again in the spring of 2018 for a possible change in July of 2018				
Items marked in Yellow are changes over the previous timeframe				